

HONGKONG 5/F.,

ISLAND PLACE TOWER, 510 KING'S ROAD, HONG KONG

 TEL
 +852-2891-6687

 FAX
 +852-2833-6771

 EMAIL
 general@

 csg-worldwide.com

GUANGZHOU ROOMS 1909-10, BLOCK B, CHINA INT'L CENTER, 33 ZHONGSHAN 3RD RD., GUANGZHOU 510055, CHINA

 TEL
 +86-20-8385-2188

 FAX
 +86-20-8380-9691

 EMAIL
 guangzhou@

 csg-worldwide.com

BEIJING ROOM 1202, BUILDING 15, JIANWAI SOHO, 39 EAST 3RD-RING ROAD, CHAO YANG DISTRICT, BEIJING 100022, CHINA

TEL +86-10-5869-7688 FAX +86-10-5869-7660 EMAIL beijing@ csg-worldwide.com SHANGHAI ROOM 1008, TOWER A FINANCE, BUND SQUARE, NO.818 LONGHUA RD. (EAST), SHANGHAI 200023, CHINA

 TEL
 +86-21-5318-8689

 FAX
 +86-21-5318-8760

 EMAIL
 shanghai@

 csg-worldwide.com

## Program Outlines:

## Module 4: Training Evaluations & ROI

Training Focus: Not only building the measurement and evaluation strategy into the design, development, delivery, and implementation of programs, but also linking data and training evaluation results to organizational goals and strategies from the outset.

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- 1. Theories and Types of Evaluations
  - a. Purpose and Benefits of Training Evaluation
  - b. Formative vs. Summative Evaluation
  - c. Donald Kirkpatrick's Four Levels of Evaluations
  - d. The Philip's ROI Methodology
  - e. The Balanced Scorecard Approach
  - f. Meta-Evaluation Methods
- 2. Statistical Theory and Methods
  - a. Measures of Central Tendency (Averages)
  - b. Frequency Distributions
  - c. Correlation
  - d. Statistical Inferences and Hypothesis Testing
  - e. Confidence Intervals
- 3. Analysis Methods
  - a. Uses of Analyses
  - b. ROI Analysis
  - c. Cost-Benefit Analysis
  - d. Benefit-Cost Ratio (BCR)
  - e. Return on Expectations (ROE)
- 4. Learning Analytics
- 5. Interpretation and Reporting of Data

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